



Thriving Through Innovation

Agriculture Sales Representative

(Immediate Vacancy)

XiteBio Technologies is a dynamic agriculture biotechnology company engaged in innovative agri-inputs, inoculants & microbial technology for the Canada, US, Europe and South American markets. Our motto is to deliver bottom line value to our customers through unique product lines and world class customer service. We are currently seeking a full-time energetic agriculture sales representative in our sales & marketing team in North Dakota/South Dakota/Nebraska.

The sales representative will be a result-oriented skilled communicator and responsible for advancing our sales & marketing efforts to reach our farm customers, dealers & distributors. Agriculture background and networking abilities will be an asset as we continue to maintain, grow, promote and support the sales of our exclusive line of products for soybean, corn, wheat, barley, canola, pea, lentil, faba bean, etc. For this position travelling and effective time management is required. Your success will be measured in your ability to develop a customer focused business plan to achieve the assigned targets. You will work independently but will also work closely with the head office and other company representatives.

The successful candidate should possess agronomic sales background to expand our customer base. A post-secondary education in agriculture or business is preferred but experience in the areas of sales or adequate combination of experience & education will also be considered. Farming background and a passion to be in the challenging agriculture industry would be a real asset. A valid driving license and passport is required.

This is a full-time permanent position; salary will depend on candidate's education and experience. XiteBio offers competitive salary, bonus and benefits package.

Interested candidates should send their resume and a cover letter with salary expectation to:

Career Services
XiteBio Technologies Inc.
3194 St. Mary's Road, Winnipeg, MB, R2N 4A8
Email: careers@xitebio.ca

(E-mail application will be preferable; only selected candidates will be contacted for interview)